



Supplier Award: Supply of Security Hardware for 2023 Capital Projects

Item 9C

June 23, 2023

Building Investment, Finance and Audit Committee

Report: BIFAC:2023-54

To: Building Investment, Finance and Audit Committee
("BIFAC")

From: Vice President, Facilities Management

Date: May 9, 2023

PURPOSE:

The purpose of this report is to seek the BIFAC's approval for the award of work to V.S.I. Inc. o/a Vista Security for \$2,557,459.22 (exclusive of taxes) for the provision of security hardware for 2023 capital projects based on the outcome of Request for Quotations ("RFQ") 23075.

BIFAC approval is required for this award as it exceeds the \$2.5 million financial approval limit of TCHC's Procurement Award Committee ("PAC").

RECOMMENDATIONS:

It is recommended that the BIFAC:

1. approve the award of up to \$2,557,459.22 (exclusive of taxes) to V.S.I. Inc. o/a Vista Security to provide security hardware for 2023 capital projects for 29 sites in the Toronto Community Housing Corporation and Toronto Seniors Housing Corporation portfolios; and
2. authorize the appropriate staff to take all other necessary actions to give effect to the above recommendation.

PROGRAM BACKGROUND:

Supply of security hardware is an essential component of providing safety and security for our tenants. This award covers the purchase of security hardware for capital projects that will serve 29 sites in the TCHC and Toronto Seniors Housing Corporation ("TSHC") portfolios. Security hardware items

include Network Video Recorders, Internet Protocol cameras, access control hardware, alarm intrusion hardware, hard drives, accessories, tools and supplies.

REASONS FOR RECOMMENDATIONS:

This award allows TCHC to be prepared to respond effectively to current and emerging security needs, and ensures building security systems are operational and working as intended. An inventory is required to support TCHC's commitment to ensure that the security systems remain operational at all times, and to improve safety and security.

PROCUREMENT PROCESS:

An RFQ was issued on March 17, 2023 and closed on April 3, 2023. A courtesy email notification of this opportunity was sent to potential proponents who had either worked with TCHC or have shown interest to work with TCHC.

Eleven submissions were received with eight vendors successfully meeting the requirements of the RFP. The submissions were evaluated through a three stage process to determine qualified vendors based on mandatory requirements, compliance to rated criteria and pricing.

The recommendation is to award the work to V.S.I Inc. o/a Vista Security for \$2,557,459.22 as the lowest priced qualified submission.

Confidential Attachment 1 provides details on pricing and rated criteria.

IMPLICATIONS AND RISKS:

A public RFQ was issued and the recommendation is based on awarding the work per the RFQ requirements, thus the risk of a proponent challenging the awarding of the contract is minimized.

Entry into tenant units is not required. Timely and appropriate notification will be provided to tenants to notify them of any planned disruptions and restrictions.

Facilities Management Building Security Systems staff will continuously and rigorously monitor the performance of the recommended proponent during the course of the program. Performance will be evaluated in accordance with TCHC's Vendor Compliance evaluation system. Results gathered through program reviews will be used to support decisions to remove

underperforming vendors from TCHC’s programs and/or future bidding opportunities.

Funding for this award is included in the 2023 Capital Budget. See Confidential Attachment 2 for details of the budget allocation.

SIGNATURE:

“Allen Murray”

Allen Murray
Vice President, Facilities Management

CONFIDENTIAL ATTACHMENTS:

Confidential Summary of Submissions

Attachment 1:

Reason for Confidential Attachment: Third party commercial information supplied in confidence and commercial information belonging to TCHC that has monetary value or potential monetary value and whose disclosure could reasonably be expected to be injurious to its financial interests.

Confidential Attachment 2: Source and Use of Funds/Budget Allocation

Attachment 2:

Reason for Confidential Attachment: Information related to the security of the property of TCHC and commercial and financial information of TCHC that has monetary value or potential monetary value.

STAFF CONTACT:

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